

Buyer Questionnaire

We want to get to know you and what is on your dream home wish list. Nothing is too silly or small to mention. We can't wait to help you get started! -*Deanna Ferguson*

Name	BIRTHDAY		
EMAIL	PHONE		
PREFERRED FORM OF CONTACT:	<input type="checkbox"/> EMAIL	<input type="checkbox"/> TEXT	<input type="checkbox"/> CALL
CURRENT ADDRESS			
EMPLOYER AND OFFICE ADDRESS:			
WORK SCHEDULE:			
YOU TEXT/CALL DURING WORK HOURS?	YES	NO	IF YES, YOUR WORK NUMBER:
BEST DAYS AND TIMES TO TOUR HOMES:			
WHICH SITES DO YOU USE:	<input type="checkbox"/> ZILLOW	<input type="checkbox"/> REDFIN	<input type="checkbox"/> REALTOR.COM <input type="checkbox"/> OTHER:
FAVORITE TYPE OF RESTAURANTS:			
DREAM VACATION SPOT:			
WEEKEND ACTIVITIES:			

Co-Buyer	BIRTHDAY		
EMAIL	PHONE		
PREFERRED FORM OF CONTACT:	<input type="checkbox"/> EMAIL	<input type="checkbox"/> TEXT	<input type="checkbox"/> CALL
CURRENT ADDRESS			
EMPLOYER AND OFFICE ADDRESS:			
WORK SCHEDULE:			
CAN YOU TEXT/CALL DURING WORK HOURS?	YES	NO	IF YES, YOUR WORK NUMBER:
BEST DAYS AND TIMES TO TOUR HOMES:			
WHICH SITES DO YOU USE:	<input type="checkbox"/> ZILLOW	<input type="checkbox"/> REDFIN	<input type="checkbox"/> REALTOR.COM <input type="checkbox"/> OTHER:
FAVORITE TYPE OF RESTAURANTS:			
DREAM VACATION SPOT:			
WEEKEND ACTIVITIES:			

General Questions

1. WHAT TYPE OF HOME ARE YOU LOOKING FOR? PERSONAL RESIDENCE INVESTMENT PROPERTY

2. IS THIS YOUR FIRST TIME PURCHASING A HOME? YES NO

3. HOW SOON DO YOU WANT TO PURCHASE A HOME? HOW LONG DO YOU PLAN TO OWN IT?

4. IF YOU ARE RENTING, WHEN DOES YOUR LEASE END?

5. IS THIS PURCHASE PART OF A 1041 EXCHANGE? YES NO

6. DO YOU WORK FROM HOME? YES NO IF NO, WHERE DO YOU COMMUTE TO?

WHAT DO YOU DO FOR WORK?

7. HOW MANY PEOPLE WILL BE LIVING WITH YOU? IF ANY, PLEASE LIST THEIR NAMES AND AGES

8. ARE SCHOOLS IMPORTANT? YES NO PREFERRED SCHOOLS OR DISTRICTS:

9. DO YOU HAVE PETS? YES NO TYPE:

Financing and Pricing

10. HAVE YOU ARRANGED FINANCING YET? YES NO CASH

A. IF YES, NAME OF COMPANY, LOAN OFFICER AND CONTACT INFORMATION

B. IF NO, MAY I RECOMMEND ONE OF MY PREFERRED LENDERS? YES NO

11. HAVE YOU BEEN PRE-APPROVED? YES NO MAXIMUM APPROVED PURCHASE AMOUNT?

12. WHAT IS YOUR IDEAL BUDGET?

13. WHAT IS YOUR IDEAL MONTHLY PAYMENT?

14. WHAT ARE YOU CURRENTLY PAYING IN RENT / MORTGAGE PAYMENTS?

15. WHAT NEW MONTHLY PAYMENT RANGE WOULD YOU FEEL COMFORTABLE WITH?

16. WILL YOU REQUIRE DOWN PAYMENT ASSISTANCE? YES NO

17. HOW MUCH DO YOU HAVE FOR A DOWN PAYMENT?

18. DO YOU NEED TO SELL YOUR CURRENT HOME IN ORDER TO PURCHASE A NEW ONE? YES NO

Your New Home

19. IDEAL NEIGHBORHOOD/LOCATION:

20. HOW MANY BEDROOMS REQUIRED?

HOW MANY BATHROOMS REQUIRED?

21. WHAT SQUARE FOOTAGE ARE YOU LOOKING FOR? 0-1000 1000-2000 2000-3000 3000+

22. WHAT ROOMS ARE REQUIRED FORMAL LIVING ROOM OFFICE / DEN

SECOND LIVING ROOM LAUNDRY ROOM FORMAL DINING ROOM INFORMAL DINING ROOM

BEDROOM & BATHROOM ON ENTRY LEVEL BASEMENT

ADDITIONAL "MOTHER-IN-LAW" SPACE WITH KITCHENETTE + BATHROOM

OTHER:

23. HOW MANY GARAGE SPACES ARE NEEDED?

PARKING FOR BOAT / RV REQUIRED? YES NO

24. IS ADDITIONAL STREET OR GUEST PARKING A HIGH PRIORITY? YES NO

25. DESCRIBE THE SIZE & FEATURES OF THE LOT YOU PREFER:

26. ADDITIONAL AMENITIES REQUIRED:

CLUBHOUSE OR OTHER COMMUNITY RENTAL SPACE

SWIMMING POOL FITNESS GYM HOT TUB / SAUNA

A VIEW OF: OTHER:

27. WHAT TYPE OF PROPERTY DO YOU PREFER? PLEASE RANK ALL THAT APPLY. SINGLE FAMILY HOME

CONDO TOWNHOUSE SPLIT-LEVEL TRI-LEVEL

MULTI- STORY (3+) DUPLEX / MULTI-FAMILY MANUFACTURED HOME VACANT LAND

28. WHAT STYLE OF HOME DO YOU PREFER? PLEASE RANK ALL THAT APPLY.

CRAFTSMAN TUDOR MODERN MID-CENTURY

SPANISH/MEDITERRANEAN CABIN/LODGE FARM HOUSE OTHER:

29. WHAT CONDITION OF HOME DO YOU PREFER? PLEASE RANK ALL THAT APPLY.

NEW CONSTRUCTION MOVE-IN READY NEEDS SOME UPDATES FULL REMODEL

30. YOUR HOME MUST HAVE:

31. IT WOULD BE NICE TO HAVE:

32. AND YOU CAN NOT STAND:
